

ABCD Checksheet

Worldwide Comparison Chart

Summary of 2001 to 2005 returned World Class Manufacturing checksheets with UK, USA and Rest Of the World comparison (see www.bpic.co.uk/wcm_checklist.htm for explanations).

The sample size is small, the companies are self selected and their performance is self assessed but the relative results from year to year are a valid way to assess performance and trends.

Sample size

	2001				2002				2003				2004				2005			
	All	UK	USA	ROW	All	UK	USA	ROW	All	UK	USA	ROW	All	UK	USA	ROW	All	UK	USA	ROW
1. Formal SOP	43%	25%	67%	33%	47%	67%	33%	48%	53%	80%	42%	53%	60%	17%	75%	63%	56%	64%	75%	50%
2. Integrated BP	50%	50%	58%	47%	40%	33%	25%	48%	58%	80%	55%	58%	69%	83%	58%	69%	49%	55%	75%	42%
3. All functions use common numbers	55%	67%	33%	60%	47%	17%	33%	59%	39%	20%	45%	47%	60%	83%	58%	50%	41%	45%	25%	42%
4. MRP & CRP use same data	58%	42%	75%	53%	58%	50%	42%	63%	64%	40%	60%	63%	71%	83%	58%	75%	49%	55%	75%	42%
5. Daily planning	43%	50%	33%	40%	36%	17%	25%	41%	36%	60%	20%	21%	54%	67%	58%	44%	44%	27%	75%	46%
6a Inventory record accuracy					78%	77%	82%	76%	81%	83%	72%	76%	83%	87%	80%	79%	79%	76%	92%	79%
6b BOM accuracy					69%	45%	71%	70%	74%	64%	72%	75%	84%	91%	75%	87%	83%	82%	97%	81%
6c Routing accuracy					66%	46%	67%	70%	49%	68%	71%	0%	66%	50%	72%	66%	64%	63%	92%	60%
7. MPS realistic – no arrears & no overloads	48%	42%	50%	47%	42%	33%	25%	52%	61%	40%	75%	79%	54%	50%	50%	56%	31%	27%	25%	33%
8. Valid plans for components	49%	42%	45%	53%	44%	33%	42%	48%	58%	20%	65%	68%	57%	67%	17%	81%	36%	27%	75%	33%
9. Valid CRP	50%	50%	25%	67%	33%	33%	33%	33%	44%	0%	60%	63%	51%	50%	33%	63%	72%	18%	50%	100%
10a Customer service					78%	72%	90%	75%	84%	74%	80%	84%	84%	92%	83%	80%	78%	78%	78%	79%
10b Work orders on time					71%	62%	68%	72%	78%	65%	75%	79%	81%	84%	71%	86%	72%	76%	59%	72%
10c Purchases on time					74%	67%	78%	71%	80%	66%	76%	79%	76%	75%	78%	73%	80%	81%	87%	78%
11a. A - Monthly forecast	67%	75%	64%	67%	64%	67%	83%	59%	53%	80%	45%	47%	74%	50%	83%	75%	67%	82%	75%	58%
11b promises based on MPS	53%	58%	75%	33%	53%	33%	25%	67%	44%	40%	45%	47%	69%	50%	67%	75%	28%	9%	50%	33%
12. NPI & ECO in planning system	43%	33%	42%	47%	47%	33%	33%	56%	36%	0%	30%	32%	63%	50%	58%	69%	33%	36%	75%	25%
13. Programme to reduce lead times	53%	42%	50%	60%	40%	17%	33%	48%	44%	20%	45%	47%	57%	67%	42%	63%	36%	45%	50%	29%
14. Education to support BE	38%	33%	33%	47%	29%	0%	8%	44%	44%	0%	50%	53%	54%	67%	33%	63%	44%	36%	75%	42%
15. Vendor partnerships	70%	58%	75%	73%	47%	50%	17%	56%	61%	60%	45%	47%	71%	83%	58%	75%	56%	55%	75%	54%
16. Customer partnerships	70%	75%	58%	73%	64%	50%	58%	70%	78%	100%	65%	68%	80%	67%	75%	88%	56%	82%	50%	46%
17. Monitoring customer service to improve	78%	75%	75%	87%	67%	50%	50%	78%	67%	60%	65%	68%	83%	100%	83%	75%	56%	64%	50%	54%
18. PMs to monitor business processes	60%	67%	58%	60%	56%	50%	33%	63%	61%	40%	60%	63%	69%	83%	58%	69%	49%	55%	50%	46%
19. PMs to improve competitiveness	65%	83%	42%	73%	55%	33%	36%	67%	56%	60%	55%	58%	60%	50%	50%	69%	46%	64%	50%	38%
20. Committed to CI	62%	67%	64%	60%	64%	83%	55%	67%	58%	40%	50%	53%	80%	83%	67%	88%	59%	73%	50%	54%
Class "A"																	5%	0%	0%	8%
Class "B"																	10%	9%	0%	13%
Class "C"																	31%	18%	75%	29%
Class "D"																	54%	73%	25%	50%